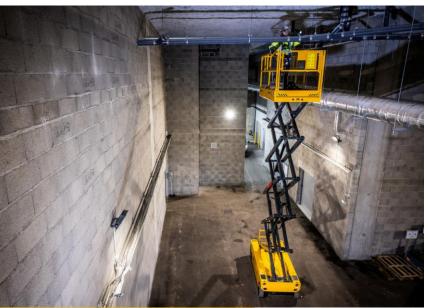
Moving into the future with MEWPs Technologies & Innovations

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Mobile Elevating Work Platform (MEWP)





✓ Devices designed for lifting people.

- Enable users to access temporary workplaces at height with the necessary tools and equipment.
- ✓ MEWPs improve working conditions & safety of the workers.
- ✓ As a manufacturer, we comply with International standards such as EN280, ANSI, AS/NZS...
- ✓ They define the rules (design & calculations) for safeguarding persons and objects against the risk of accidents associated with the operation of MEWPs.
- The strict compliance to these standards allow a high safety level provided by the MEWPs.

Why using a MEWP?





Falls from height : risk of ladder usage

Accidents : some facts & Figures

47%

of all workplace accidents are caused by falls from height Source : Health & Safety Executive, United Kingdom



Ladder falls are the leading cause of workplace fatalities Source : Occupational Safety & Health Administration, United States



Ladder and scaffolding falls cause 4 times more fatal accidents than aerial work platforms Source : International Powered Access Federation (IPAF)

All falls have consequences

For a worker it represents Musculoskeletal disorders affecting :





Falls can also cause :

- Fractures
- Open wound.
- Contusion & crushing injury
- Disease of the musculoskeletal system
- Sprains & strains of joints and adjacent muscles

Source : Workplace Access & Safety, Australia

Falls from height One of the main causes of fatalities (construction industry)



 2/3 of all major work at height injuries are caused by low falls (2m or less) (1)

> > 8 600 € is the average cost of a fall from height (7)

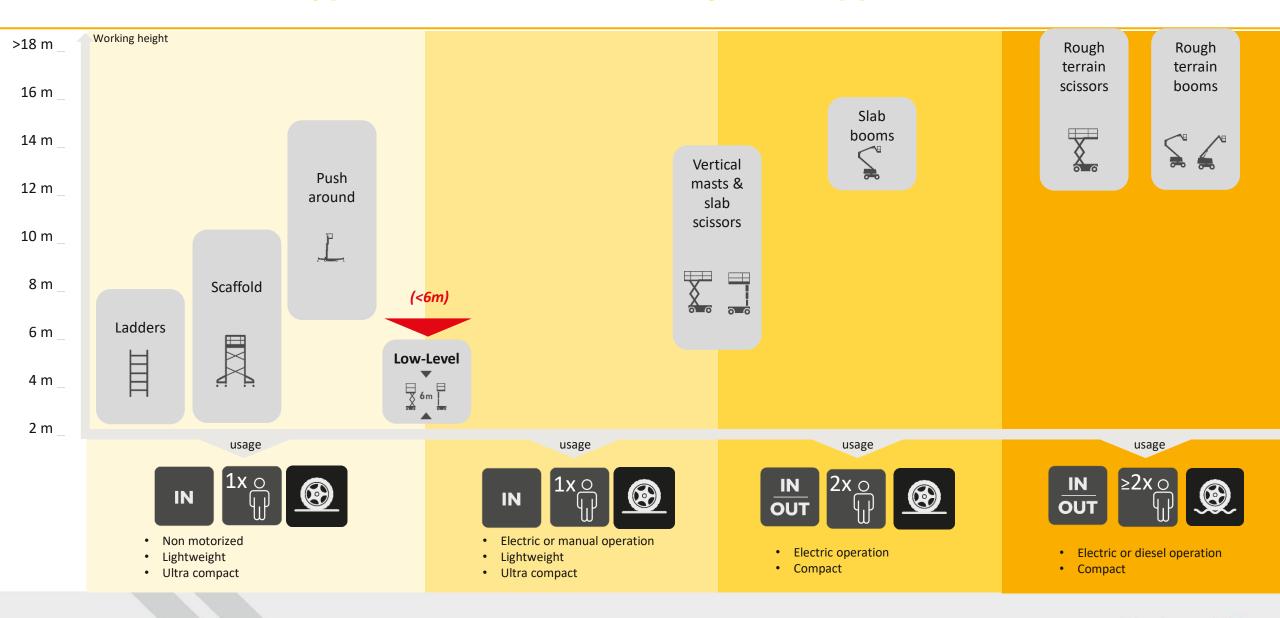


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Falls from height accounted for 16% of worker fatalities (9)

- 15,000 falls per year (3)
- Cost of a fall for one Company: 27,000\$ (4)
- Each fall fatality costs companies more than \$1 million (5)

MEWPs : different types to cover most of the jobsite applications



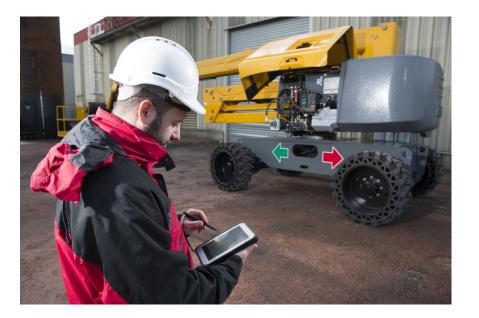


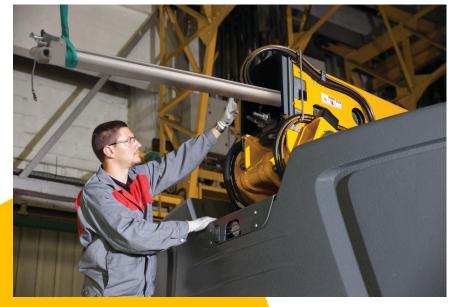
MEWPs must be used & maintained properly





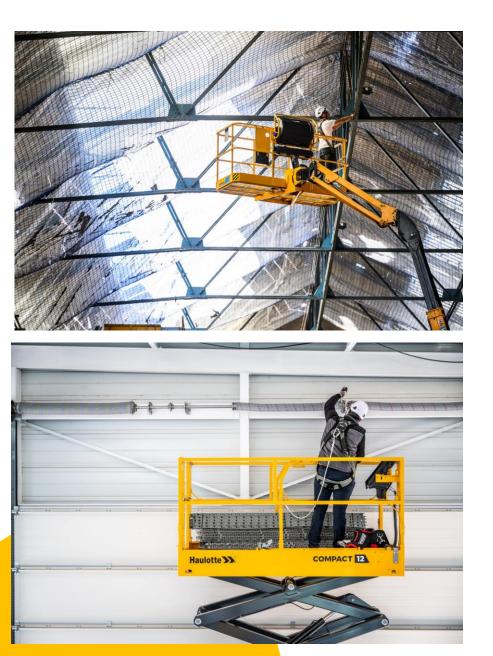
Safe operation of MEWPs (Owner or rental company)





- Establish a preventive maintenance program in respect with manufacturer's recommendations.
- Perform periodic inspections in accordance with manufacturer's recommendations and local regulations.
- ✓ All malfunctions and problems identified during the inspection shall be corrected before MEWP is return to service.

Safe operation of MEWPs (Employer)



- ✓ Choose the MEWP carefully, depending on jobsite and job to be done.
- ✓ Train and check the training of users.
- ✓ Authorise the trained user(s) to use the machine.
- ✓ Inform and familiarize the operator with the local regulations.
- ✓ Forbid anyone from operating the machine if under the influence of substances or unfit.

Safe operation of MEWPs (Operator)





- Comply with safety instructions
- ✓ Use the machine within its performance limits
- Inspect the machine before use according to manufacturer's recommendations.
- Ensure that the inspections have been carried out by the owner and that they can use the machine for the purpose intended by the manufacturer.
- Familiarise themselves with the emergency controls and machine operation in case of an emergency.
- Has the obligation to stop using the machine in the event of malfunction or safety problems on the machine or in the work area and report the problem immediately.
- ✓ Check the workplace before they move the MEWP and start working.

New technologies & innovations for higher safety





In MEWPs, many technologies could be useful...

... but not all of them are suitable!



Tough working environments

□ Shocks

□ Misuses

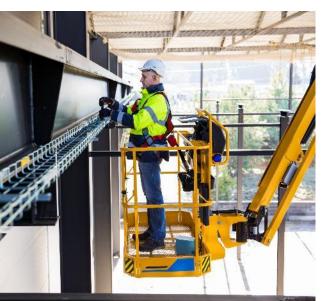
- Dirt, paint, debris, cement...
- Welding, sandblasting residuesMud

□ Sun, water, snow, humidity...

- □ Aggressive atmospheres
- And so on!











MEWPs are special machinery

The driving station is the operator's workplace & the material load space too.

Exposed to weather conditions and job activity.

Integration of new technologies is under constrain

to last 15+ years, with a few components to be replaced over the years.

RELIABILITY and aging. Designed



SAFETY. Our design standard & international standards

functions (simple components & sensors, long time-proven

(EN280, ANSI) impose high reliability level on safety

technologies, redundant sensors on key functions).

SERVICEABILITY. Reduce maintenance operations and skills

required down to a minimum.

EASY TO OPERATE. It improves safety & productivity.

Operators are painters, welders, plumbers, carpenters...

None of them are AWP professional operators!

Need for new technologies

Be forward thinking and keep improving our machines





SUPPORT THE RENTAL COMPANIES operating a fleet of MEWPs.



PROVIDE ASSISTANCE to operate the MEWP safely.

Plenty of add-on technologies are already widely available





Secondary guarding systems

For all MEWPs, help prevent from entrapment situations.

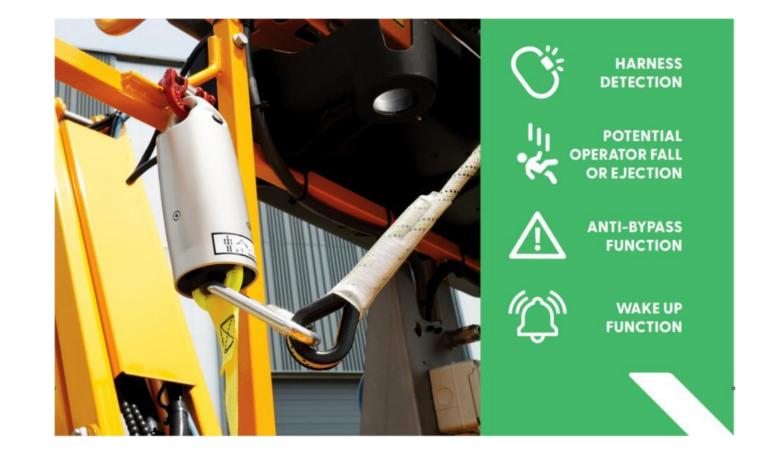




Personal Protective Equipments



Operator must wear safety harness... And secure it!



ACTIVE ANCHORAGE FOR MEWPS

- Tackle a leading cause of MEWP accidents
- Deliver and audible and visual reminder if the operator is not attached to FASTN anchorage
- Provide valuable DATA for safety management



Drive assist & operator awarness





Monitor and manage the fleet



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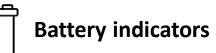


GPS location



Operating time







4

Maintenance



Unsafe behaviors



Fault codes

What's next? Emerging & future technologies On-board the machine



Emerging technologies

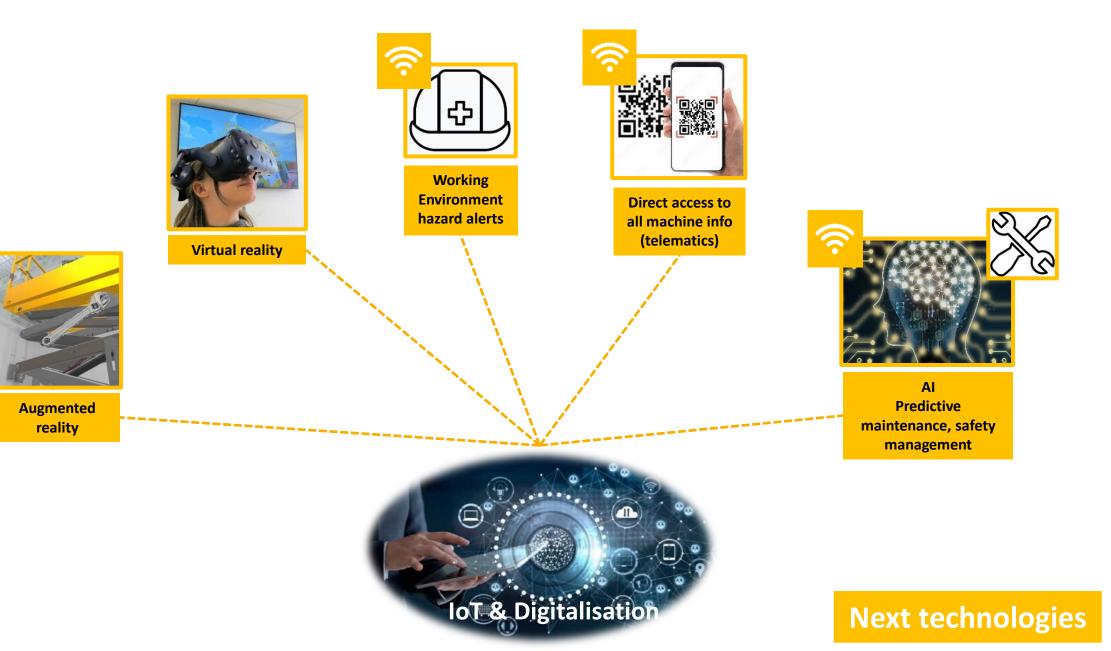


Next technologies

What's next? Emerging & future technologies Off-board, IoT, digitalisation



Emerging technologies



The solution to ensure 100% safety at heights to human workers...



... is to keep them on the floor!





Robots at height





Drones



V Great for repetitive added value tasks

X Construction jobsite work can be very complex & need adaptation

V Great for visual inspections

X Only visual

This is the beggining of a long and fascinating jouney !

Thanks for your attention...

... And be safe!







